

Key Performance Indicators



“Stringent cost and cash conversion discipline powered a historic performance for Hindustan Zinc during FY 2021-22. Our efforts to deliver sustainable growth were further aided by our operational excellence and targeted investments, which contributed to the generation of industry-leading returns for our shareholders. We remain committed to protecting our margins, while generating robust free cash flow and investing towards the realisation of our ESG goals. We believe that our sustained focus on cost leadership and profitability, while building a sustainable business, will ensure long-lasting value for all our stakeholders.”

Sandeep Modi
Interim Chief Finance Officer

Our commitment to value creation and delivery for all stakeholders is the driving force underlying the excellent KPIs we have reported, year-on-year.

BUSINESS ACTIVITIES

Revenue from Operations[#]

(₹ crore) (including other operating income)

| | |
|---------|--------|
| 2021-22 | 29,440 |
| 2020-21 | 22,629 |
| 2019-20 | 18,561 |
| 2018-19 | 21,118 |
| 2017-18 | 22,082 |

| | 2017-18 | 2018-19 | 2019-20 | 2020-21 | 2021-22 |
|-----------|---------|---------|---------|---------|---------|
| (US\$ Mn) | 3,426 | 3,022 | 2,619 | 3,054 | 3,954 |

Revenue Mix (%)

| | |
|---------|--|
| 2021-22 | |
| 2020-21 | |
| 2019-20 | |
| 2018-19 | |
| 2017-18 | |

| | 2017-18 | 2018-19 | 2019-20 | 2020-21 | 2021-22 |
|---------------|---------|---------|---------|---------|---------|
| Zinc and Lead | 88 | 85 | 84 | 78 | 81 |
| Silver | 10 | 12 | 13 | 20 | 14 |
| Wind Energy | 1 | 1 | 1 | 1 | 1 |
| Others | 1 | 2 | 2 | 1 | 4 |

EBITDA (₹ crore)

| | |
|---------|--------|
| 2021-22 | 16,289 |
| 2020-21 | 11,739 |
| 2019-20 | 8,849 |
| 2018-19 | 10,747 |
| 2017-18 | 12,373 |

PAT (₹ crore)

| | |
|---------|-------|
| 2021-22 | 9,629 |
| 2020-21 | 7,980 |
| 2019-20 | 6,805 |
| 2018-19 | 7,956 |
| 2017-18 | 9,276 |

[#] Net of excise duty till FY 2017-18